

## How to buy FleetBroadband

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FleetBroadband



The mobile satellite company™

# Full ahead

## To a broadband future

➔ FleetBroadband is the first maritime communications service to provide cost-effective broadband data and voice, simultaneously, through a compact antenna on a global basis.

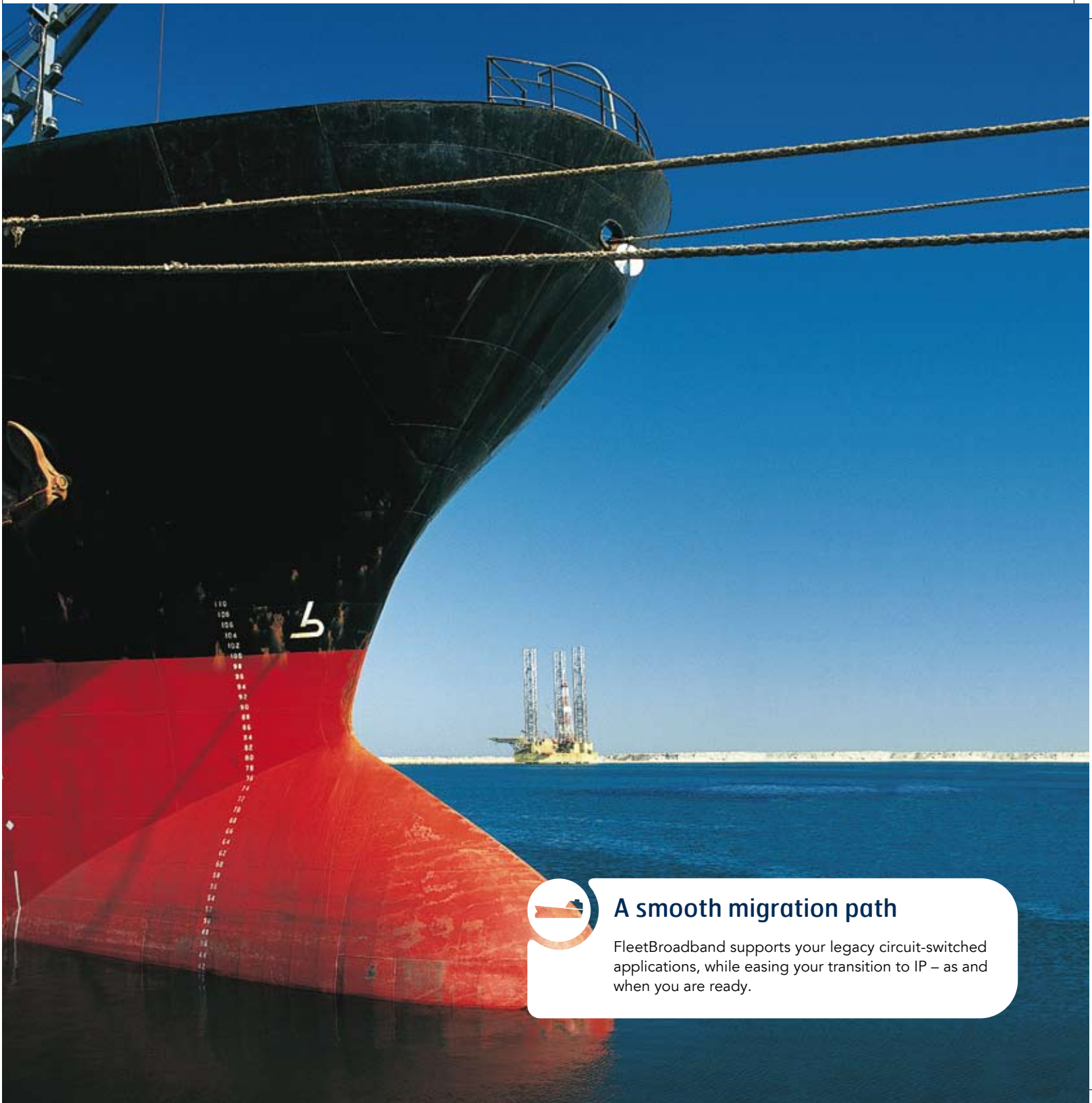
Life at sea has never been easy. Increasing commercial demands on ship operations mean that enhanced connectivity is essential – regardless of your vessel's position. Aside from navigation, the Master needs to perform a host of other duties, from updating weather information, route-planning and ordering supplies, to maintaining crew morale by enabling them to call and email home or read the latest football results online. On top of everything else, you also need to keep a tight control on costs.

FleetBroadband gives you the power to meet these challenges head on. This next generation service from Inmarsat takes your vessel into the IP era. But if you are not quite ready to move to IP, FleetBroadband still supports the core voice and ISDN data capability of our existing maritime services.

Delivered via the most advanced commercial communications satellites ever launched, which are expected to be in operation until around 2020, you can be sure that you're choosing a stable platform for the future.

Based on 3G standards, FleetBroadband will provide constant, simultaneous access to voice and high-speed data services, on a global basis. You can send and receive email with large file attachments, comfortably run complex data applications and make voice calls at the same time – more affordably than ever before. The terminal is quick and easy to install and you can be sure that it is tested and approved to Inmarsat's exacting standards.

Regardless of the type or size of vessel, FleetBroadband will offer a compact solution that can easily be accommodated, providing you with optimal connectivity – no matter what your position or the conditions at sea.



## A smooth migration path

FleetBroadband supports your legacy circuit-switched applications, while easing your transition to IP – as and when you are ready.

# Improving operational

## Delivering commercial advantage



### Superior performance

FleetBroadband gives you faster, more cost-effective access to data services. Besides constant, real-time weather and ECDIS updates, you can use more complex applications with confidence. Its simultaneous voice and data capability means that operational systems can be running online and you can still access email, your intranet and make voice calls – all via a single terminal. So the Captain can get on with managing the ship, while the crew are calling or emailing home.



### Global coverage

Following the successful launch of the third Inmarsat-4 satellite, FleetBroadband will provide seamless ocean coverage from 76° North to 76° South. At service launch, it will be available in the Indian and Atlantic ocean regions.

### Unrivalled reliability

You can depend on Inmarsat, whatever the weather. We provide the toughest communications links in the business, with average network availability exceeding 99.99 per cent. FleetBroadband terminals are designed specifically for use within the marine environment and will be rigorously tested to our exacting standards. The whole system will be supported by our worldwide network of partners.

# efficiency

## Easy installation and network integration

FleetBroadband can be rapidly deployed across your entire fleet and, as a standard IP service, seamlessly integrated with head office networks. Terminals will operate globally and the user interface is expected to be standard across all manufacturers' products.

## Total flexibility

FleetBroadband will support the latest IP services, as well as traditional circuit-switched voice and data for your legacy applications. You can choose between a standard, contended IP service and guaranteed data rates on demand – with the ability to select the rate according to your application. Two types of terminal will be available, which offer different performance capabilities via standard hardware.

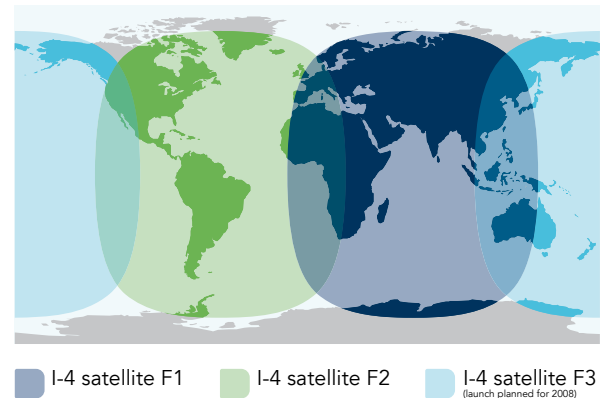
## Cost-effective

With FleetBroadband, performance and flexibility don't come at a high price. Terminal costs are expected to be relatively low, with a choice of airtime pricing packages to best suit your needs. And you won't have to commit to a lengthy contract. It makes global voice and broadband data services more accessible than ever before, enabling you to achieve greater operational efficiencies and reduce the costs of crew communications.

## Complete security

Inmarsat has vast experience in providing secure communications to military and government customers, as well as multinational businesses. If required, our network will support additional security products, such as VPNs and ISDN cryptos.

## Service coverage



# Enhanced connectivity

## The global broadband floating office



### Standard IP

For email, internet and intranet access via a secure VPN connection, at speeds up to 432kbps over a shared channel.



### Streaming IP

Guaranteed data rates on demand up to 256kbps. Choose the data rate on a case by case basis, depending on your application.



### Voice

Make voice calls at the same time as accessing your data applications. Voicemail is also available. Group 3 fax is supported via the voice channel.



### ISDN

Supports ISDN at 64kbps for your legacy applications.



### SMS

Send and receive text messages – up to 160 characters.

## Applications

FleetBroadband supports an extensive range of commercially available, off-the-shelf software, as well as specialised user applications. It is ideal for:

- ➔ Email and webmail
- ➔ Real-time electronic chart and weather updates
- ➔ Remote company intranet and internet access
- ➔ Secure communications
- ➔ Large file transfer
- ➔ Crew communications
- ➔ Vessel/engine telemetry
- ➔ SMS and instant messaging
- ➔ Videoconferencing
- ➔ Store and forward video

## Terminals

Two types of terminal (FB250 and FB500) with different performance capabilities will be available from multiple manufacturers. Both use stabilised, directional antennas, varying in size and weight, but are smaller or comparable with existing Fleet terminals. The whole system is designed specifically for the marine environment and will be rigorously tested to Inmarsat's exacting standards.

	FB250	FB500
<b>Data</b>		
Standard IP	Up to 284kbps	Up to 432kbps
Streaming IP	32, 64, 128kbps	32, 64, 128, 256kbps
ISDN	–	64kbps
<b>Voice</b>	4kbps and digital 3.1kHz audio	
<b>Fax</b>	Group 3 fax via 3.1kHz audio	
<b>SMS</b>	Standard 3G (up to 160 characters)	
<b>Antenna</b>		
Diameter from	25cm	57cm
Height from	28cm	68cm
Weight from	2.5kg	18kg



## Affordable global broadband

FleetBroadband gives you enhanced data performance in a cost-effective package – helping you to improve operational efficiency and cut costs.